**SCHEDULE A – Outcomes-Based Pricing**

**STATEMENT OF WORK**

- To provide guidance & support to the district in closing the academic gaps with our students in ECISD and providing one to one scheduled tutoring that will support personalized learning for all students (including Special Education and English Learners)
- Support must be customizable to meet the needs of our individual students. Sessions will occur within the school day, or extended school day for fidelity of implementation
- Data sharing agreement, approved by the school board will provide the tutoring partner access to real time NWEA MAP data in order to customize instruction for students
- An adaptive, personalized curriculum that includes multiple ways for students to learn the TEKS they have learning gaps, as identified by Beginning of Year MAP
- On-going progress monitoring of the students provided by tutoring partner after 10 sessions with students

**DELIVERABLES**

Northwest Evaluation Association (NWEA), is a research-based not-for-profit organization that creates academic assessments for student’s Pre-K through 12. Currently, NWEA assessments are used by over 9,500 schools and districts in 145 countries. Its primary assessment product is the MAP Suite, a collection of formative and interim assessments that help teachers identify unique student learning needs, track skills mastery, and measure academic growth over time. By testing students three times over the school year, MAP assessments attempt to track student growth over time in order to help educators plan instruction that meets student at their level and predict performance on accountability measures.

Research within the data team with NWEA shows that when a student reaches 60% to 65% Conditional Growth Percentile, this is an attainable milestone and approximately 40% of the students nationwide reach this milestone.

NWEA said when a student reaches the 85th Conditional Growth Percentile, and 15% of the students nationwide reach this milestone.

60 to 65 Conditional Growth Percentile 10% bonus

66 to 99 Conditional Growth Percentile 15% bonus

If a student does not meet fidelity of implementation or if students reach 50th percentile conditional growth the partner received base pay

If a student does not meet conditional growth but met implementation requirement <40 to 49% then we deduct 10%

If a student does not meet conditional growth but met implementation requirement <39 we deduct 15%
Total Students: 115

Base Cost per student per hour: $25.00

Base Cost for campus:
115 x 30 hrs (3,450) x $25 = $86,250

<table>
<thead>
<tr>
<th>Outcome</th>
<th>Students meet Milestone 1 and 2 as described below</th>
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</thead>
<tbody>
<tr>
<td>Base Payment per student per hour</td>
<td>$25.00</td>
</tr>
<tr>
<td>Milestone 1: 60 to 65th conditional growth percentile</td>
<td>10% Bonus $27.50</td>
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<tr>
<td>Milestone 2: 66 to 99th conditional growth percentile</td>
<td>15% Bonus $28.75</td>
</tr>
<tr>
<td>Penalty Fee: &lt;40 to 49%</td>
<td>-10% $22.50</td>
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<tr>
<td>Penalty Fee: &lt;39%</td>
<td>-15% $21.25</td>
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</tbody>
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School will reconcile the bonus outcome per student when End of Year MAP data is available. School district will pay bonus in May or provider will refund school district if penalty fees exceed base cost of $86,250.

Total possible max payout is 115 students x 30 hrs. x $28.75 = $99,187.50.